

ELSY EEKHOUT

Landscape Designer & Project Manager

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📍 Dubai, UAE

🌐 <https://www.elsygardens.com>

EXPERIENCE

Landscape Project Manager

ORCHID GARDEN CENTER

📅 05/2013 - ongoing 📍 Dubai, UAE

- Directed 80+ residential and commercial projects from concept to completion.
- Utilise key designing skills for the forecasting of new and existing renovations & improvements for residential projects.
- Dealt with subcontractors and suppliers on better terms and pricing.
- Led sales to capture both residential and commercial clients.
- Schedule meeting with clients to discuss project progress.
- Participate in a prominent role in meetings with engineers, architects, subcontractors and project managers for the decision making process.

Chief Operations Officer

SERVIJARDINES

📅 06/2008 - 02/2013 📍 Caracas, Venezuela

- Led a cross-functional team of 20, handling multiple ongoing contracts of mid-sized customers, including; Mormon temples; Caracas Transport Authority; Polar industries; Galerías Mall; and Caracas Country Club.
- Managed daily operations on 60+ residential clients (including diplomats, business persons and media personalities in Caracas). Achieve high-customer retention rates due to my excellent customer service either by person or by phone and successfully brought significant increase in residential sales.
- Develop strategic plan including pricing changes and new promotional approaches on mass (TV, media) and 1-2-1 (digital) advertising.
- Successfully managed long term projects in construction, maintenance, scheduling, sub-contractors in compliance with the allotted time and budget.

Contract Manager to the USA Embassy

SERVIJARDINES

📅 04/2005 - 06/2008 📍 Caracas, Venezuela

- Upheld superior level of expertise during the supervision of a team consisting on 13+ members maintaining all green areas of the facility and delivered ad-hoc design projects for special events.
- Proffered proficiencies for the contract processing, including; maintenance of green areas, gardens, and swimming pools for the residences of the high-ranking diplomatic officials in Caracas.
- Achieved consistent positive feedback by providing impeccable services.

SUMMARY

Passionate Project Manager and Landscape Designer with 15+ years of experience in and knowledge of mid-scale projects management for high-profile commercial and residential clients, including; shopping malls, embassies, companies headquarters, temples and government entities; design and maintenance of open green areas, enclosed gardens, and swimming pools in the UAE, USA and Latin America.

MOST PROUD OF



DUBAI INTERNATIONAL GARDEN COMPETITION

Won the 2014 award in the category of mid-scale gardens for the "Relaxing Islamic Garden" setup



Balanced

family and work life. Rotating between 50+ hours per week of work and raising 2 lovely kids.



Courage

to start a landscape company, out of college, and turned into a very successful enterprise with 100+ clients.



Graduated

top of my class at the Caracas Design Institute scoring 5.98/ 6.00

PUBLICATIONS

From Louisiana to Dubai-Gardens that Inspire

THE GARDEN CHRONICLES

California School of Garden Design

📅 04/2014 🌐 <http://www.csgd.net/>

A profile about my work was published in the April-May edition.

EXPERIENCE

Founding Partner & Designer

SERVIJARDINES

📅 01/2000 - 04/2005 📍 Caracas, Venezuela

- Perform and direct site assessment tasks.
- Prepare and present proposals, negotiate changes and serve as a client liaison.
- Meticulously designed & implemented residential landscape projects ranging from medium to large sized apartment buildings and homes for high-income communities in the city.

EDUCATION

INTERIOR & EXTERIOR DESIGN

Caracas Design Institute

📅 09/1999 - 07/2002 📍 Caracas Venezuela

GPA

5.98 / 6.00

PROJECT MANAGEMENT

Project Management Institute

📅 2016 - ongoing 📍 Dubai, UAE

COURSES

Lumion 3D Rendering

MCTC Dubai Educational Institute
Dubai, UAE, 2017

3-D Max + V- RAY

MCTC Dubai Educational Institute
Dubai, UAE, 2017

V-RAY FOR SKETCH UP ADVANCED

MCTC Dubai Educational Institute
Dubai, UAE, 2016

ADVANCE GARDEN DESIGN

School of Garden Design
California, USA, 2010

URBAN LANDSCAPING

Topotepuy Institute
Caracas, Venezuela, 2010

ENVIRONMENT, HEALTH & SAFETY (EHS)

INPSASEL
Caracas, Venezuela, 2006

FENG SHUI FOR HOME & GARDENS

Leon Blanco School
Caracas, Venezuela, 2005

COLOUR FOR INTERIOR DESIGN

Chelsea College of Arts London,
UK, 2004

INTRODUCTION TO GARDEN DESIGN

Richmond College
London, UK, 2004

MAINTENANCE TECHNIQUES

Los Pinos Institute
Mexico City, Mexico, 2002

PUBLICATIONS

Venezolana vence en Dubai

ULTIMAS NOTICIAS

📅 04/2014 🔗 <http://www.ultimasnoticias.com.ve/>

An article about my achievement at the Dubai International Garden Competition was published on the April 5th, 2014 edition.

Siembra y Recoge

Televen

📅 2005 🔗 <https://www.youtube.com/user/servijardines>

Hosted a series of 10-min landscaping section on a nationwide program at Televen, provided tips on garden design, plant maintenance, and small home projects.

Ideas para tu jardin

El Nacional- Todo en Domingo

📅 2009

Envisioned and created innovative garden designs and received acclaim through publication in "El Nacional" with a 3-page interview and portfolio's pictorial coverage.

New Trends on Landscape Design

Feria de las Flores- Merida Flower Show

📅 2005

Presented at the VI Merida Flower Show, Merida, Venezuela. July 2005

LANGUAGES

Spanish

Native



English

Proficient



SKILLS

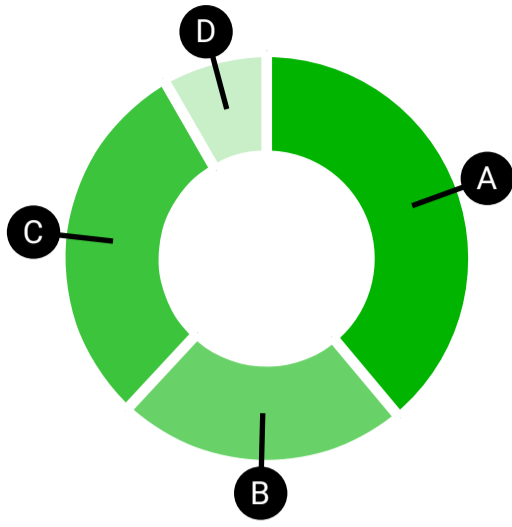
Landscaping



Design: AutoCAD, SketchUp, Photoshop



MY TIME



- A Designing
 - B Working onsite
 - C With Family
 - D Relaxing
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SKILLS

Customer Relations



Sales

